COSCO SHIPPING Lines Announces:

- Winter Weather/Congestion in the US and Canada

(Details for All Listed Below)

February 23, 2018

Dear Valued Customer,

State of the Railroads:
The winter weather in the Midwest has been the worst in 5 years.
All Major railroads were impacted, NS, BN, CN, CP, UP and CSX.
Snow forces railroads to reduce train lengths from 12-14,000' to under 10,000 feet.

Although the weather has improved, there are still delays and closures:

Chip Falls has embargoed all exports until March 2. Mtys thru gate are ok.
The back log is heavy for all carriers, aging outbound is at 7 days+.

Chi interchange traffic from the CN to CSX and NS are being delayed to 5-7 days+.
The congestion is due to residual winter weather delays which caused a back log.

Effective First Train Departure April 1st, CN will no longer accept import/export containers between Vanterm (GCT) or Centerm (DP World) and the following inland destinations:
• Arcadia, WI
• Chip Falls, WI
• Decatur, IL
• Duluth, MN
• Indianapolis, IN
• Joliet, IL

Going forward, all of these inland import destinations will continue to be offered from GCT Deltaport and DP World Prince Rupert.

**US Trucking / Terminals:**

In addition to rail delays, we were seeing serious truck power shortages.

Midwest drayage companies are now booked solid two or three weeks out. Due to the limited supply of tri-axles, truckers are booked into the middle of March for all heavy loads. In addition, LPC is short on chassis again due to increases in volume. Please do all possible to pull out the imports and have the mtys returned to the ramps.

Dallas recent flooding this week caused road closures and delays to door cntrs.

Norfolk, two terminals are under construction, turn times are above 4 hrs. We now have truckers refusing loads into Norfolk. So far, the port of Norfolk is offering no assistance or demurrage relief. Some carriers have advised 21 day delays on terminal transfers (Cosco has 10 day delays).

MSP has snow again last night and most trucker are not moving today.

Electronic Logs (ELDS)- Due to the ELDS, some trucking companies are reducing standby time for loading/unloading cntrs to only hour. In addition, there is a push to increase the cost of door booking by adding an ELDS surcharge.

COSCO SHIPPING is ready to help!

**What we are doing to move your cargo faster:**

We are forcing railroads to drop crosstown traffic in CHI and arrange all rubber moves to interchanging railroads to expedite cargo when possible. There is no cost to you.
We have submitted a national RFQ enlisting additional truck power for MLB and doors.

Please see the attached PDF on ELDS.
We are monitoring all rail ramp and terminal aging, and demanding FIFO on all cntrs. We are insisting the CNRR railroad to return mty rail cars to PRR to expedite import cargo.

We expect service levels to resume to normal levels by the early March.

Should you have any questions, please feel free to contact our North American Operations Center (NAOC) at 1-866-830-2550 or our Long Beach, CA Service Center at 1-866-502-6726.

Thank you for your business and continued support.

COSCO SHIPPING Lines (North America), Inc.