



CUSTOMER ADVISORY

February 16, 2018

North American Intermodal Update No. 3

(Morristown, New Jersey)...Please find attached our updated Intermodal Chart for truck order lead times. Changes are in red respectively green. Unfortunately in most locations, especially in the Southeast, the truck power shortage is severe. Please support us by minimizing last minute cancellations for intermodal bookings, rescheduling of appointments on short notice, etc , as this contributes to the strain in the trucking sector. We will do our best in mitigating the truck power shortage but please consider the current situation in your supply chain management and adjust lead times accordingly.

Please contact your Hamburg Süd representative with any questions that you may have.

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UNITED STATES	Export Customer Service	Import Customer Service	CANADA (Montship Inc)	
Jacksonville	1-888-228-3270	1-888-228-3270	Montreal	1-514-286-4646
Philadelphia	1-888-920-7447	1-888-930-7447	Toronto	1-905-629-5900
Seattle	1-888-463-2695	1-888-930-7447	Vancouver	1-604-640-7400

WEEK 8 - As of February 19, 2018

Truck Order Lead Time (Days)			
City	Standard	Hazardous	Tri-Axle / Overweight
New York	2	3	3
Philadelphia	2	3	2
Baltimore	3	4	4
Norfolk	2	3	3
Atlanta	4	5	n/a
Charleston	5	7	7
Nashville	3	4	n/a
Jacksonville	5	7	5
Savannah	5	7	5
Port Everglades/Miami	2	2	2
Memphis	5	5	5
New Orleans	4	4	4
Houston	4 - 5	4 - 5	4 - 5
Dallas	4	4	6
Chicago	5	5	5
Detroit	5	5	5
Saint Louis	4	4	4
Kansas City	3	4	4
Omaha	3	3	5
Minneapolis	4	4	5
Cleveland	3	3	4
Cincinnati	3	3	4
Columbus	5	6	5
Louisville	3	4	4
L.A. / Long Beach	3	3	3
Oakland	2	2	2
Denver	2	2	2
Salt Lake City	2	2	2
El Paso	2	2	2
Seattle / Tacoma	3	3	3
Portland	3	3	3
Montreal	4	4	4
Toronto	4	4	4
Vancouver	2	2	2

Notes:

- 2 days is standard / considered normal
- Numbers highlighted in **RED** indicate a negative change from the previous week
- Numbers highlighted in **GREEN** indicate a positive change from the previous week